

As a valued partner, our commitment goes beyond expertise; it extends to cultivating a profound understanding of our clients' business and tailoring optimal solutions for their unique needs. This commitment lies at the core of Kyriakides Georgopoulos Law Firm's success, ensuring that we consistently provide unparalleled support and advice.

In the hospitality and leisure industry, experience means everything and at KG we have a long-standing and deep knowledge of the market. Over the past decades, we have provided services to both domestic and international clients in all areas of the hospitality and leisure industry focusing on hotels, resorts, condominiums, time-sharing, management, operation and franchising agreements, vacation-ownership schemes, F&B, clubs, marinas, private villas, hybrid or mixed-use developments and aviation, amongst others, in Greek or cross-border transactions.

Our clients include some of the world's best known hotel & leisure brands, operators, developers, lenders and investors who entrust us with the handling of the legal and business challenges they face. Our experience includes the provision of services in corporate set-up, tax and strategic planning, financing, M&A, framing and drafting management, operation, leasing or franchising agreements, real estate matters including forestry issues and zone planning, licensing matters to daily operational matters involving contractual arrangements with customers and suppliers, including assistance in negotiation and drafting of tour operator contracts, construction contracts, employment agreements, maintenance agreements, commercial leases and litigation matters. These are just some of the key areas on which our clients depend to succeed in the competitive hospitality and leisure sector.

KG boasts a comprehensive grasp of diverse facets including:

- Business Operations and Strategy
- Casinos and Gambling
- Commercial Transactions and Mergers & Acquisitions
- Employment Law, Labor Relations, Benefits, and Immigration
- Environmental Compliance
- Financial and Corporate Transactions, including private equity financing, securitized loans, and syndicated loans
- Infrastructure Development
- Licensing Procedures
- Litigation and Alternative Dispute Resolution
- Planning, Construction, and Engineering
- Real Estate Transactions
- Restructuring, Distressed Asset Management, and Litigation

Our sterling track record in the hospitality and leisure sector, coupled with the seamless collaboration among our practice groups, positions us uniquely to address even the most intricate legal challenges. This holistic approach has afforded KG a profound understanding of our clients' businesses, enabling us to provide tailored solutions that ensure their continued success in this fiercely competitive industry.





Some Work Highlights

AMANZOE RESORT GREECE

KG provides a wide range of legal support and advisory services (including corporate and tax issues) to several clients regarding the Amanzoe luxuryintegrated resort consisting of a five-startluxury 38-room hotel with a provate beach club situtated in the area of Porto Heli (Peloponnese).

ATHINAION SANTORINI S.A.

KG provides full legal support in the assessment on the prospective purchase, reconstruction and renovation of the hotel "SANTORINI IMAGE" in Santorini.

ATHINAION HOTELS & TOURISTIC ENTERPRISES S.A.,

a company which owns and operates the «ATHENAEUM INTERCONTINENTAL ATHENS» hotel: we provide a wide range of services and full legal support with regards to the day to day operation of the hotel to both the owner of the hotel and the management company belonging to the Intercontinental Group in all the practice areas of interest e.g. contractual relationships (management contract etc), regulatory, employment, tax, data protection, social security, litigation etc

CLIN COMPANY LIMITED

KG acted for the restructuring of the company's loans (all secured with hotel real estate).

CLUB MEDITERRANÉE S.A.

KG provides legal support and advice on all employment related issues.

CROWN PLAZA/HOLIDAY - INN

KG provides a wide range of services and full legal support with regards to the day-to-day operation of the hotel, including corporate and litigation matters.

ELOUNDA S.A

KG provides legal support and advice on corporate & tax related issues as well as on timesharing matters to high net worth individuals acquiring property (or long term lease and/or time-share contracts) in the hotel being a touristic complex

EXPEDIA GREECE

KG has provided legal support in employment related issues.

TETRAS S.A. - ERGOTEM S.A.

owners of the Zante Park luxurious hotels in Zakynthos. We act as legal advisors to the companies on a wide range of issues in relation to the operation of the hotels and their contractual arrangements with clients and major tour operators.

EVERTY PORTO HELI GREECE

KG acts for the developer of two luxury villas in Porto Heli for commercial (tourist) lease.

GTA (SOURCING) LIMITED

KG provides legal support and advice on corporate and employment law related issues.

GOLDMAN SACHS REAL ESTATE

KG acted for Goldman Sachs in the prospective purchase of Thomas Cooks hotel properties in Greece.

HILTON INTERNATIONAL

Handling of labor law matters.

HOTEL MISTRAL

Advisory services to a group of private investors re the acquisition of the hotel in Mikrolimano (Piraeus).

HOTEL MANAGEMENT COMPANY

Advisory to a JV (with an US private equity fund and a real estate company) re the construction and operation of a 5* luxury resort in Mykonos.

HOTEL RESERVATION SERVICES ROBERT RAGGE HELLAS MANAGEMENT OF HOTELS RESERVATIONS LIMITED LIABILITY COMPANY

KG provides legal support and advice on corporate and employment related issues.

IBEROSTAR HOTELS AND RESORTS

KG provides legal support and advice on employment related issues in connection to their Hotels in Greece.





Some Work Highlights

J&P DEVELOPMENT AVAX ATE

Provision of legal services in connection with the construction and installation of a resort village on the island of Spetses.

LOYALWARD GROUP PLC, LOYALWARD HELLAS S.A.

Assistance and advisory services to a large British real estate developer re: Concession agreement for the development of a large tourist compound on the island of Crete, Project finance issues and Long term lease and time-sharing structures for the residential part of the project.

NEW HOTEL – ATHENS

Provision of legal services to the downtown small luxury hotel brand "YES HOTELS" regarding the acquisition, refurbishment and expansion works' planning.

OLIAROS S.A.

Provision of legal services re an award winning high-end development project (24 unique properties featuring in Conde Nast Traveler, located on 500.000m2 of naturally exclusive land on the island of Antiparos, Cyclades), including fully fledged land due diligence, land conveyancing, Construction agreements and advisory services re land planning and licensing issues.

OLYMPIC PALACE S.A.

owner and operator of the hotels under the brand name "New Hotels". We provide legal support and advice on Intellectual Property related issues.

ONE ATHENS

Advisory to a group of investors regarding The acquisition and refurbishment of a luxury residence building complex in the foothills of Lycabettus in Athens.

RODOS PARC SUITES/KOLOSSOS

KG provides a wide range of services and full legal support with regards to the day to day operation of 2 hotels in Rhodes, including corporate and litigation matters.

SANTORINI IMAGE

KG advised the purchaser in the acquisition, reconstruction and renovation of a hotel in Santorini.

BROWN HOTELS

KG acted for the sellers of real estate property to be used for Brown hotels (as Buyer).

SELINA HOTELS

KG acted for the sellers of real estate property to be used for Brown hotels (as Buyer), including review and negotiation of the hotel development agreements.

SIX SENSES HOTELS RESORTS SPAS

KG represents a corporate member of the Six Senses Hotels Resorts Spas Group operating in Greece through a single member limited liability company and have been entrusted the legal handling of various matters pertaining to corporate and tax laws.

SOFIA IOANNIDOU S.A.

Owner and operator of the hotel "BELVEDERE" in Mykonos. KG has provided legal support and advice on employment, social security and immigration law matters (expats).

STARWOOD

KG provides a wide range of services and full legal support to their Greek companies in issues related to corporate, employment, civil and tax law and we have advised them with regards to agreements entered into between said companies and the owners of the hotels Grande Bretagne, King George, Astir Palace Vouliagmenis, Costa Navarino etc. with respect to the management, administration, marketing and operation of hotel complexes and facilities.

TUI HELLAS TRAVEL TOURISM & AIRLINES S.A.

KG has provided legal support on employment related issues in a transfer of undertaking project.

YES HOTELS - RESTAURANTS S.A.

owner and operator of 4 boutique hotels branded "SEMIRAMIS", "KIFISSIA 21", "KEFALARI SUITES" and "PERISCOPE". We have acted as legal advisors to the company for the acquisition of the hotels and we are advising them on wide range of issues in relation to the day to day operation of the hotels including employment and intellectual property related issues.





Some Work Highlights

XENIA HOTELS

KG acted for the Hellenic Republic Asset Development Fund in its legal and technical due diligence of a number of Xenia Hotels (state owned hotels built in the 60's and the 70's in prime locations throughout Greece for the promotion of Greek Tourism) in view of their contemplated privatization

ZOIA HOTELS

KG acted for the lenders of real estate property to be used for Zoia hotels (as Borrower).

ASTIR PALACE VOULIAGMENIS S.A.

owner of the luxurious hotel Four Seasons Astir Palace Hotel Athens. We advise and support the company on a wide range of issues in relation to the day-to-day operation of the hotel, including also contractual arrangements, regulatory, employment and personal data

CLUB MEDITERRANÉE S.A.

KG provides legal support and advice on all employment related issues..

DONKEY HOTELS S.A.

a company which owns and operates the «ATHENAEUM INTERCONTINENTAL ATHENS» hotel and 3 boutique hotels branded "SEMIRAMIS", "KIFISSIA 21" and "PERISCOPE: we provide a wide range of services and full legal support with regards to the day to day operation of the hotels as well as all the practice areas of interest e.g. contractual relationships management company belonging to the Intercontinental Group in (management contract etc.), regulatory, employment, tax, data protection, social security, litigation etc.



With a dedicated team, combined to our deep knowledge of the market, we provide comprehensive legal services delivering top-rated services to the hospitality industry.

Contact

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